Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

April 26, 2017 – The Small Business Administration (SBA) and the State of Ohio will be hosting the **2017 Ohio Business Matchmaker** in Dayton. This premier event focuses on helping Ohio and surrounding businesses to develop relationships with government buyers and large prime contractors. To register, please visit <u>here</u>.

April 26, 2017 – Columbus SCORE will be hosting **Start-up Steps and Market Research** in Columbus. As part of the *Planning for Success Workshop Series*, this program will educate attendees on the importance of understanding a market in developing marketing and financial plans. To register, please visit here.

April 27, 2017 – The Dayton Area Chamber of Commerce's Minority Business Partnership will be hosting a **Business Opportunity Breakfast** in Dayton. This event provides attendees an opportunity to learn more about certifying as a Minority Business Enterprise (MBE), resources available, and industry insight. To register, please visit here.

April 27, 2017 – Frost Brown Todd will be hosting the **2017 Labor & Employment Seminar** in West Chester. This seminar will cover a variety of topics including FMLA/ADA Update, Legal traps of Telecommuting, Capturing Non-Exempt Time, OSHA Update/Immigration (The New I-9), Workplace Investigation Best Practices, and more! To register, please visit https://example.com/here/best/pubm/

April 27, 2017 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS) Class** in Lancaster. This FREE class will educate attendees on a variety of topics including types of ownership, licensing, tax requirements, sources of financing, identifying your customer, how to market your product or service, and more! To register, please email sbdc@ohio.edu or call 740-597-1460.

April 27, 2017 – FASTLANE at UDRI will be hosting **Maximizing the Value of Your Business** in Dayton. As part of the *FAST Talk Series*, this workshop will educate attendees on how to identify the critical value drivers of a business and how the strength (or weakness) of each directly affects the overall value of the business. To register, please visit here.

April 27, 2017 – Columbus SCORE and Cultivate will be hosting **How to Build an Awesome Company Culture** and Turn Your Employees into Raving Associates in Grove City. This workshop will educate attendees on how to energize and motivate employees, as well as how to build a growth culture that will support a growth strategy. To register, please visit here.

April 27, 2017 – The Northern Kentucky International Trade Association and the Greater Cincinnati Chinese Chamber of Commerce will be hosting **Doing Business in China Regional Symposium** in Covington, KY. This event will feature several high-level speakers and a panel discussion of companies. To register, please visit <u>here</u>.

April 28, 2017 – The SBDC at the Urban League of Greater Cincinnati and the SBA will be hosting **The Resource Network** in Cincinnati. As part of the *Small Business Development Series*, this FREE workshop will provide information about the different business development resources available to assist entrepreneurs and small business owners. To register, please visit here.

April 29, 2017 – Cincinnati SCORE will be hosting **How to Build a Marketing Campaign to Meet Your Growth Objectives** in Cincinnati. This hands-on workshop will educate attendees on how to put together a strong marketing campaign which will minimize time investment and maximize results. To register, please visit <a href="https://example.com/here-to-strong-new-to-

- **May 2, 2017** The SBA, the US Commercial Service, and the Ohio Export Assistance Network at Wright State will be hosting an **Export Panel Discussion** in Dayton. As part of *Small Business* Week, this FREE event will feature an expert panel that will discuss a variety of topics on exporting including the resources available and the International Market Access Grant for Exporters (IMAGE). To register, please contact Alex Kohls at 614-633-6372.
- **May 2, 2017** The Small Business Administration (SBA) will be hosting **Maximizing the Value of Your Business** in Grove City. As part of *Small Business Week*, this FREE event will educate attendees on the importance of valuing their small business and how to maximize that valuation. To register, please contact <u>Shannon Feucht</u> at 614-469-6860 ext. 244.
- **May 2, 2017** The Small Business Administration (SBA) will be hosting **Free Resources to Help Your Business** in Cincinnati. As part of *Small Business* Week, this FREE event will educate attendees on the various federal, state, and local resources available. To register, please contact <u>Nicole Pickard</u> at 513-684-2814 ext. 207.
- **May 2, 2017** The Small Business Administration (SBA) will be hosting a **Contract Financing Panel Discussion** in Columbus. As part of *Small Business* Week, this FREE event will provide valuable insight into contract financing by a panel of experts. To register, please contact Shanda Harris at 614-469-6860 ext. 236.
- May 2, 2017 Xavier Health will be hosting Case for Quality Metrics Workshop in Cincinnati. This workshop will educate attendees on how more informed decisions can both trigger needed actions, and drive the Right-First-Time mentality as close to the initial days of development as possible. To register, please visit here.
- May 2, 2017 The SBDC at Columbus State will be hosting Basis of a Successful Enterprise (B.A.S.E.) in Columbus. This FREE 2 day workshop will help attendees discover what it takes to build a business around their dreams and passion. To register, please visit here.
- **May 2, 2017** The SBDC at the Greater Cincinnati Urban League will be hosting **Start Up Tuesday** in Cincinnati. This FREE workshop is designed to provide the essential information needed to help start a business. To register, please visit here.
- **May 2, 2017** The SBDC at Kent State-Tuscarawas will be hosting **Business Tax Requirements** in New Philadelphia. This workshop will provide a general overview of business taxes and attendees will learn about tax rights and responsibilities. To register, please visit here.
- May 2-5, 2017 The FDA and Xavier University will be hosting the MedCon Conference in Cincinnati. This conference will feature the FDA's Jeff Shuren with CDRH strategic priorities as FDA and industry come together to advance product reliability for global patients. To learn more and to register, please visit www.XavierMedCon.com.
- **May 3, 2017** The Small Business Administration (SBA) will be hosting **Federal IT Contracting Opportunities: Air Force** in Dayton. As part of *Small Business* Week, this FREE event will educate attendees on the opportunities available and how to best position your business to win a contract. To register, please contact <u>Jill Nagy-Reynolds</u> at 614-469-6860 ext. 276.
- **May 3, 2017** The SBDC at Ohio University will be hosting an **Export Panel Discussion** in Athens. As part of *Small Business* Week, this FREE event will feature an expert panel that will discuss a variety of topics on exporting including the resources available and the International Market Access Grant for Exporters (IMAGE). To register, please contact <u>Trenia Twyman</u> at 740-597-1460.
- May 3, 2017 The SBDC at The Entrepreneurs Center and the Dayton Metro Library will be hosting Market Research that Won't Break the Bank in Dayton. This FREE workshop will cover a variety of topics including

- identifying potential customers, researching competitors, mining for valuable information, analyzing business locations, and more! To register, please visit here.
- **May 3, 2017** The Centerville Library will be hosting **Cybersecurity in Business** in Centerville. This FREE seminar will educate attendees on what a company's owners, managers, or administrators should be doing to protect their information. To learn more, please visit here.
- May 3, 2017 The SBDC at Columbus State will be hosting Protect Your Business Idea: Patent, Trademark, or License Registration in Dublin. This FREE seminar will discuss the different types of intellectual property associated with protecting a new product idea. To register, please visit here.
- **May 3, 2017** Columbus SCORE will be hosting **Marketing and Sales** in Columbus. As part of the *Planning for Success Workshop Series*, this program will educate attendees on developing an overall marketing strategy that covers key goals and objectives. To register, please visit <u>here</u>.
- May 4, 2017 Clark Shaefer Hackett will be hosting Overcoming the Skilled Labor Shortage in Dayton. This FREE seminar will educate attendees on the current economic environment in the Central Ohio region, the current employment landscape, how companies are competing for talent, which skills are in the greatest demand, and more! To register, please visit here.
- May 4, 2017 The SBDC at Clermont County Chamber of Commerce will be hosting **Small Business Loans and Alternate Funding** in Cincinnati. This FREE workshop will educate attendees on the various avenues to financing a business idea. To register, please visit here.
- **May 4, 2017** Founder Institute will be hosting **Engineer to Entrepreneur: Startup Basics for Techies** in Dayton. This event will feature engineers-turned-entrepreneurs who will share best practices, strategies and mistakes to avoid. To learn more and to register, please visit here.
- **May 5, 2017** The Small Business Administration (SBA) will be hosting **Ten Keys to Running a Healthy Business** in Columbus. As part of *Small Business* Week, this FREE event will educate attendees on the various aspects that are essential for a successful business. To register, please contact Shannon Feucht at 614-469-6860 ext. 244.
- May 5, 2017 The SBDC at the Urban League of Greater Cincinnati will be hosting **SBA/SBDDC Online Lending & Alternative Financing for Small Businesses** in Cincinnati. This FREE session is designed to explore online lending and alternative financing to explain what to look for and the pitfalls to avoid. To register, please visit here.
- **May 5, 2017** ACEnet will be hosting the **2017 Women in Business Conference** in Nelsonville. This FREE event will unite women entrepreneurs in all stages of business development for a one day conference that will focus on professional development, personal development, and networking. To register, please visit here.
- **May 5, 2017** The Small Business Administration (SBA) will be hosting **Ask the Expert** in Columbus. As part of *Small Business Week*, this FREE event will feature experts who will cover a variety of topics relevant to small businesses. To register, please contact <u>Barry Peel</u> at 614-469-6860 ext. 232.
- **May 8, 2017** Cincinnati SCORE will be hosting **The Business of Food** in Cincinnati. In this forum, attendees will learn about the "foodscape" in Cincinnati, hear about local success stories, and learn the steps you need to follow to make a food business a reality. To register, please visit <u>here</u>.
- **May 8-12, 2017** Techstars Startup Programs and Chase Bank will be hosting **Startup Week** in Columbus. This FREE, five-day celebration of the community builds momentum and opportunity around entrepreneurship. Events include panel discussions, workshops, and networking. To learn more and to register, please visit <u>here</u>.

- May 9, 2017 The SBDC at Ohio University will be hosting **Elements of Business: Building Bank**Relationships/Access to Capital in Cambridge. This FREE workshop will educate attendees on the importance of a strong banking relationship and the various programs available that provide access to capital. To register, please visit here.
- May 9, 2017 FASTLANE will be hosting Strategies for Success When You Are 'The Only One' in the Room in Dayton. As part of their *Women in Manufacturing Breakfast Series*, this interactive workshop will feature Karen Townsend, Ph. D. who will offer success strategies for women leaders. To register, please visit here.
- **May 9, 2017** Cultivate will be hosting **Building and Sustaining a High-Growth Culture** in Grove City. This FREE workshop will educate attendees on how a company culture starts at the top, see examples of culture at work, and starting the process of defining your culture. To learn more and to register, please visit here.
- **May 10, 2017** Ohio State University Center for Innovation and Entrepreneurship will be hosting **Innovation Summit 2017** in Columbus. This FREE event will explore a variety of frameworks, insights, resources, and connections to better understand and address innovation challenges. To learn more and to register, please visit here.
- May 10, 2017 Dayton SCORE will be hosting Elements of Business: Building Bank Relationships/Access to Capital in Dayton. This FREE workshop will educate attendees on the importance of a strong banking relationship and the various programs available that provide access to capital. To register, please visit here.
- **May 10, 2017** Columbus SCORE will be hosting **Financials and Financial Reporting** in Columbus. As part of the *Planning for Success Workshop Series*, this program will educate attendees on how to manage and control money, sources of funding, and the basics of key financial reports. To register, please visit here.
- May 10, 2017 The International Trade Association of Southwest Ohio (ITAWSO) will be hosting ITAWSO World Trade Day: Advanced Global Strategies in Miamisburg. This seminar will educate attendees on how to strategize and plan for business success in international marketing, brand protection, global distribution, and doing business in China. To register, please visit here.
- **May 10, 2017** Porter Wright will be hosting a **Data Breach Simulation** in Columbus. As part of the *2017 Technology Seminar* Series, this FREE seminar will feature attorneys and expert professionals who will guide participants through each level in an interactive program. To register, please visit here.
- **May 11, 2017** The Small Business Administration (SBA) will be hosting **Capital and Export Financing** in Xenia. This FREE event will educate attendees on the various programs and services the SBA offers to small businesses, especially working capital and export financing. To register, please contact <u>Gwendolyn List</u> at 513-684-2814 ext. 200.
- **May 11, 2017** The SBDC at Columbus State will be hosting **Social Media Strategy for Small Business** in New Albany. This FREE event will provide attendees a foundation of social media knowledge to help build a better online marketing strategy and tactics to grow a business. To register, please visit <u>here</u>.
- **May 11, 2017** Columbus SCORE will be hosting **Elements of Business: Building Bank Relationships/Access to Capital** in Grove City. This FREE workshop will educate attendees on the importance of a strong banking relationship and the various programs available that provide access to capital. To register, please visit here.
- May 11, 2017 The Dublin Entrepreneurial Center will be hosting **DEC Business Pathway: Branding, Marketing, and Advertising** in Dublin. This FREE workshop will feature two parts Circle of Success and Connecting Sales & Marketing: How Personas Can Drive Customer Action. To register, please visit here.

- May 11, 2017 The SBDC in Warren County and the SBA will be hosting the Warren County Business to Business Expo and Trade Show in Mason. This program is designed to enhance business networking, develop new skills, and discover and learn solutions to be successful in today's economy. To register, please visit here.
- May 11, 2017 Columbus SCORE, the SBA, and ECDI will be hosting Connections, Communications, & Confidence Series: Building a Support System in Columbus. This event will feature successful women entrepreneurs and how they developed a support system that inspired them, listened to them, and help them accountable for their business goals. To register, please visit here.
- **May 11, 2017** –The Columbus Council on World Affairs will be hosting **Russia, Putin, and the World Order** in Columbus. This event will address various topics including what to expect from Russian President Vladimir Putin in his dealing with the U.S. and its allies, as well as possible scenarios for a changed world order. To register, please visit here.
- **May 11 and 18, 2017** The SBDC at Ohio University will be hosting **Profit Mastery** in Marietta. This FREE two-day workshop will provide unparalleled financial management and business planning education and resources to attendees. To register, please visit here.
- **May 13, 2017** The Patent and Trademark Resource Center will be hosting **Trademark Basics** in Dayton. This FREE session offers basic trade and service mark information and search techniques for using the U.S. Patent and Trademark Office (USPTO) and other online databases. To register, please visit here.
- May 15-17, 2017 TechConnect will be hosting the National SBIR/STTR Conference in Washington, DC. This conference will educate attendees on how to participate and compete for funding in these two programs that encourage small businesses to engage in Federal Research/R&D and to commercialize technological innovations. For more information and to register, please visit here.
- **May 17, 2017** DaytonDefense will be hosting a **Lunch and Learn** in Dayton. This event will feature Kris Kearns, AFRL's Autonomy Portfolio Lead, who will highlight AFRL's current investment areas and future vision of where technologies will impact AF and DoD applications. To register, please visit here.
- May 17, 2017 Ohio DAS, the City of Columbus, and ODOT will be hosting the **Ohio Business and Career Expo** in Columbus. This expo provides networking opportunities with purchasing officials from more than 40+ government agencies and universities, as well as workshop topics focused on contracting. To learn more and to register, please visit herehttp://das.ieventgenie.mobi/.
- May 18, 2017 The Hamilton Mill, Pipeline H2O, Cintrifuse, #startupcincy, and Village Capital will be hosting Pipeline H2O Demo Day in Cincinnati. This FREE event will educate attendees on the program that Pipeline H2O has developed to allow water-based startup technologies to pilot locally and deploy globally. To register, please visit here.
- May 19, 2017 The SBDC at the Urban League of Greater Cincinnati will be hosting **Small Business Series:**Starting Right & Beyond in Cincinnati. This FREE workshop is designed to help facilitate the creation of the essential small business network team of legal, accounting, and insurance professionals. To register, please visit here.
- **May 19, 2017** Columbus SCORE will be hosting **The Library Your Premier Source for Business Information** in Columbus. This workshop will educate attendees on how to access free business data, how to understand your industry and competitive landscape, and how to identify target customers for growth. To register, please visit here.

- May 23, 2017 The Ohio University Voinovich School of Leadership and Public Affairs, in partnership with the EDA University Center, will host the **Sixth Annual Appalachian Ohio State of the Region Conference** in Athens. This FREE event will focus on the theme "A New Era in Economic Resiliency" in a series of panel discussions and presentations. For more information and to register, please visit http://sotr.ohio.edu.
- May 23, 2017 The SBDC at Clermont County Chamber of Commerce will be hosting **DIY Marketing: Press Releases 101** in Cincinnati. This FREE workshop will educate attendees on how to successfully use press releases as part of a marketing plan. To register, please visit here.
- **May 24, 2017** AAF-Dayton, Better Business Bureau, NMD, WiBN, PRSA, and ARC Ohio will be hosting **SummitUp** in Dayton. This event is a full day of marketing communications, public relations, and digital information and will feature exceptional speakers and networking opportunities. To register, please visit here.
- **May 25, 2017** The Columbus Council on World Affairs will be hosting **Global Fluency Training** in Columbus. This training session reveals a comprehensive framework for understanding how cultures differ in order to ensure sustainable cross-cultural acumen. This session will highlight China, Germany, and India. To register, please visit here.
- May 31, 2017 The SBDC at the Clermont County Chamber of Commerce will be hosting Sunrise Series: Coffee & Capital in Cincinnati. This FREE workshop will educate attendees on trends in small business banking and the small business loan market, as well as the products and services offered. To register, please visit here.
- **May 31-June 1, 2017** Serving Logistics will be hosting the **Columbus Logistics Conference** in Columbus. This premier event will include a variety of experts covering various topics on international trade such as classification, NAFTA/EU, compliance, accounting, purchase orders, legal updates, and more! To learn more and to register, please visit here.
- **June 1, 2017** The Dayton Business Journal will be hosting **The Resurgence of Downtown Dayton** in Dayton. This event will highlight the intricacies of redevelopment, the obstacles that still exists, the many successes of the plan, and the opportunities for business and private investors. To register, please visit <u>here</u>.
- June 5, 2017 The Small Business Administration (SBA) will be hosting **Understanding Working Capital in Your Small Business** in Hillsboro. This FREE event will educate small businesses on the various programs the SBA offers and how to utilize them. To register, please contact Glenn Clevenger at 513-684-2814 ext. 205.
- **June 12-16, 2017** The Wright State Research Institute and the Dayton Metro Plan for Economic Diversity will be hosting **Startup Week** in Dayton. This FREE, five-day celebration of the community builds momentum and opportunity around entrepreneurship. Events include panel discussions, workshops, and networking. To learn more and to register, please visit here.
- **June 20 and 27, 2017** The SBDC at Ohio University will be hosting **Profit Mastery** in Lancaster. This FREE two-day workshop will provide unparalleled financial management and business planning education and resources to attendees. To register, please visit <u>here</u>.
- **June 29, 2017** The Columbus Council on World Affairs will be hosting **Global Fluency Training** in Columbus. This training session reveals a comprehensive framework for understanding how cultures differ in order to ensure sustainable cross-cultural acumen. This session will highlight Somalia, Bhutan/Nepal, and Mexico. To register, please visit here.

Ohio EPA Resource Guide for Businesses and Communities

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf

For questions about the guide, please contact Pejmaan Fallah at Pejmaan.Fallah@epa.ohio.gov or (614) 644-3666.

2017 Ohio Export Internship Program

The Ohio Export Internship Program is designed for companies looking to export for the first time or to improve their current export initiatives. This program matched businesses with highly motivated students from Ohio universities and colleges who have taken export-focused coursework. Participating businesses are provided a 50% reimbursement for intern wages. For more information, please visit www.eip.development.ohio.gov.

International Market Access Grant for Exporters (IMAGE)

The Ohio IMAGE Grant, funded by the State of Ohio and the U.S. Small Business Administration (SBA), is designed to increase exports and create jobs. The IMAGE grant offers financial assistance for small businesses to promote their products and services in international markets. The grant will provide a 50% reimbursement up to \$10,000 per fiscal year for qualifying activities. For more information, please visit https://development.ohio.gov/bs/bs_image.htm.

Dayton Better Business Bureau and Women in Business Networking Programs

The BBB and WiBN host **Hot Topics Koffee Talks** in various locations in the region. All Koffee Talks are from 8:00am-9:30am. Below is the on-going schedule:

1st Friday – Springboro and Preble County

2nd Friday – Centerville and Springfield

3rd Friday – North Dayton and West Chester

4th Friday – Beavercreek and Oakwood

For information on speakers and how to register, please visit http://www.bbb.org/dayton/events-/.

USDA Rural Development Business & Cooperative Programs

Rural Development is pleased to announce important changes to the Business & Industry (B&I) Loan Guarantee Program. These changes will better serve rural communities by helping lenders provide loans to businesses and helping to increase employment opportunities for rural residents. These changes include but are not limited to:

- Removal of the U.S. Citizenship requirement for companies wanting to use the B&I loan guarantee to increase employment in rural areas. The applicant company will need to demonstrate the loan funds will remain in the United States and will be invested in the rural community to create and retain employment opportunities.
- Owner subordinated debt may be included as equity provided the debt was established in exchange for cash and the debt remains in the company for the life of the guaranteed loan. This change can help applicants meet the minimum tangible balance sheet equity requirements of the program. Minimum tangible balance sheet equity for an existing business is 10% while a startup business is 20%. All financial statements must be prepared according to Generally Accepted Accounting Principles.
- New Market Tax Credit projects are now be eligible for assistance through the B&I program. Subordinated debt made by the Community Development Entity can be considered as equity into a project. This is another means of helping the business meet the minimum tangible balance sheet equity requirements.
- The guarantee fee can be reduced to 1% of the guaranteed portion for businesses that support value added agriculture; promotes access to healthy foods; or is a high impact business development investment.
- Loan guarantees can for agricultural production can be 50% or \$5MM, whichever is less, of vertically integrated businesses. This is a substantial increase from the previous agricultural production maximum amount of \$1,000,000.

Should you have any questions regarding these changes or if you would like additional information on the B&I Loan Guarantee Program, please contact one the Business Programs Staff listed below. We are willing to provide training or outreach on these new regulations should that be necessary to effectively implement this program within your organization.

Christie Hooks
Christie.Hooks@oh.usda.gov
Cindy Musshel
Debbie Rausch
Jennifer Brown
Randy Monhemius
Christie.Hooks@oh.usda.gov
Cindy.Musshel@oh.usda.gov
Deborah.Rausch@oh.usda.gov
Sentific.Hooks@oh.usda.gov
Cindy.Musshel@oh.usda.gov
Cindy.Musshel@oh.usda.gov
Deborah.Rausch@oh.usda.gov
Sentific.Hooks@oh.usda.gov
614-255-2427
614-255-2425
614-255-2423
614-255-2424

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit <u>here</u>. Topics include healthcare, contracting, financing, and more.

Small Business Seminars – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit here.

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit here. To see a list of upcoming trade missions through Commerce, please visit here and for upcoming webinars, please visit here.

Alexander Kohls
U.S. Small Business Administration (SBA)
Dayton Senior Area Manager
District International Trade Officer
200 West 2nd Street
Office 400
Dayton, OH 45402
Alexander.Kohls@sba.gov
614-633-6372





SINCLAIR WORKFORCE DEVELOPMENT MONTHLY

BREAKFAST BRIEFINGS

Sinclair Workforce Development's monthly Breakfast Briefing series features prominent speakers from throughout the region sharing their expertise.

This engaging series is built around leading-edge topics, providing participants with insight into successful strategies that are designed to have an immediate impact on businesses and organizations.

Visit **workforce.sinclair.edu** for upcoming topics, times, venue information, and to register.

May 25 • 8-9:30 a.m. • \$15

UPDATING WORK CULTURES FOR MILLENNIALS

The number of millennials recently surpassed every generational group, and companies needing talent are missing out on the largest segment of the available workforce. This session focuses on the unique work expectations and motivators to attract and engage millennials in your organization.

All briefings will be at the Montgomery County Business Solutions Center 1435 Cincinnati St., Suite 300







Follow us on social media to learn more about our custom training opportunities.



SINCLAIR
Workforce Development



We're looking for area schools, businesses and organizations in the Dayton region ready to play in a year-long contest to reduce costs, greenhouse gas emissions and resources used while competing for cash prizes.

1. Commit to energy efficiency and sustainability through the DRG <u>Green Business</u> <u>Certification</u> Program by September 30, 2017 at DaytonRegionalGreen.org

<u>Suggested Leader</u>: School administrator/ facility manager.

<u>Resources</u>: Save resources and dollars through operational efficiencies, recognition in Press Conferences, green certified DP&L customers have access to 50% enhanced rebates.

2. Register for the Bring Your Green Challenge under the Healthy Schools or the Commercial Platform by September 30, 2017.

<u>Suggested leader</u>: Same contact from the green business certification program, or anyone else from your organization! Add any number of contacts /users to assist.

3. Engage students and employees through gaming and action items provided by the contest, earn points and badges and track progress online from August 1, 2017 through July 31, 2018!

Resources: \$17,000 in cash prizes, link to professional mentors from the area for participating schools, lunch & learn events, and so much more!

Questions? Contact Lamees Mubaslat at 937-225-6423 or email mubaslatl@mcohio.org









